

FTTH COUNCIL ASIA PACIFIC | FIBER TO THE HOME APAC

In partnership with

CRU

FTTH APAC Conference 2019 coming to Wuhan, China, 15-17 April...

**14th
IN SERIES**

2018 Post-Event Report
Deploying deep fiber to the network edge

FTTH APAC Conference 2018 was held in Manila, Philippines and was supported by:

Under the Patronage of:

Hosted by:



Diamond sponsor:

Platinum sponsors:



Gold sponsors:

Silver sponsor:



Bronze sponsors:

Knowledge partners:



Exhibitors:



2018 Summary

The 13th FTTH APAC Annual Conference was held from the 8-10 May 2018 at the Shangri La at the Fort in Manila, Philippines. The event brought together the most critical players operating in Asia's FTTH market and enabled three days of extensive discussion and networking. Thank you to everyone who contributed to the success of the conference this year and to all of our delegates, sponsors and speakers for your continued support for FTTH Council Asia-Pacific and the future of this industry.

The Philippines was the perfect host country for this year's conference as its government and telecom network operators have committed to significant upgrades on the current telecom infrastructure, including a largescale FTTH deployment. Over forty-five different workshops, showcases and presentations were included in the conference, allowing the event to cover diverse themes such as network convergence, preparation for 5G, smart cities and policy making.

“The FTTH APAC Annual Conference is very much welcomed here in the Philippines and expected to provide the government and local industry players with a platform to establish strong linkages and partnerships with other countries.”

Planning Officer, **Philippines Department of Information and Communications Technology (DICT)**

“The FTTH APAC Annual conference is the best way to be updated on the current network technology and a great event to socialize and expand your network and knowledge.”

Marketing Officer, **Greenfield Development Corp.**



2018 Summary

The event attracted over 500 attendees from 37 different countries. Delegates were greeted in Manila with booths at the airport and banners along the road. The conference was held in the recently opened Shangri-La at the Fort which offered 5 star accommodation and world-class conference facilities.

A networking platform, sponsored by Calix, allowed registered attendees to see the most up to date delegate list and message one another to organise onsite meetings in the weeks leading up to the conference. Before the conference officially opened, on the afternoon of Tuesday 8th May, delegates had the chance to attend a series of pre-conference workshops that were very well attended.

These pre-conference workshops were followed by the ribbon cutting for the official opening of the conference exhibition. This also opened a welcome reception that was sponsored by Cyient and featured cocktails, canapes and a string quartet. The welcome reception was one of over 13 different networking functions.

“Learned a lot from the rich and diverse workshops that covered technical, commercial and government segments.”

Director, **Globe Telecom**



2018 Summary

On the morning of Wednesday 9th May, the main conference agenda was held in the auditorium which was sponsored by Sterlite Tech. Sessions were opened by Wataru Katsurashima, former President, FTTH Council Asia-Pacific. The Philippine government hosts were represented by Ramon Jacinto, Presidential Adviser on Economic Affairs and Information Technology Communications, and Eliseo Rio Jr., Acting Secretary of the Philippines Department of Information and Communications Technology. Datu Bocobo, City Economic and Investment Promotion Officer represented the City of Taguig and welcomed all the international visitors to the Bonafacio Global City district of Manila.

The conference was honoured to receive Hon. Congresswoman Pia Cayetano, Deputy Speaker of the Philippines House of Representatives, who visited the exhibition and gave an address on the socio-economic importance of technical development, particularly in the field of female empowerment.

One highlight of the conference programme was a Philippines telecommunications leadership panel that included Oscar A. Reyes Jr., Senior Vice President – Consumer Business Market Development, PLDT & SMART, Gil B. Genio, Chief Technology Office and Chief Strategy Officer, Globe Telecom and Dennis Uy, CEO, Converge ICT.

“Everything went so well. Very interesting topics and happy delegates! Cheers to the FTTH Council and CRU team! ”

Marketing Manager, **Infocom Gmbh**



2018 Summary

Networking breaks and lunches was provided in the conference exhibition, with day one lunch sponsored by Fiberhome. This allowed all of the exhibitors ample opportunity to network with attendees and provide live demonstrations of their products and services. High speed WiFi internet was provided throughout the conference by PLDT.

Over forty members of local and international press attended and were allocated a dedicated council room for the event press conference and interviews. Media partners were allocated an area in the exhibition and The Council had a space in which to conduct interviews with attendees from the dedicated event photographers and videographers.

Technical showcases were also given in the exhibition area during breaks, giving event sponsors the chance to provide a more detailed description of their offering to the conference audience. The conference area was specially designed to offer good flow of visitors around the exhibition, with private meeting rooms available close to the event.

“FTTH APAC Annual Conference provides an excellent opportunity to understand what is “state-of-the-art” in the field of fiber networks and provides a platform for networking.”

Senior Research Engineer, **C-DOT**



2018 Summary

The first day of the agenda was completed with a short reception and a packed gala dinner, sponsored by YOFC. The evening offered a fantastic selection of Asian cuisine and a show of Philippine music and dance that demonstrated the nation's rich cultural heritage. Awards were given to departing Council Directors and the leading event sponsors.

The second day of the conference continued to have high numbers of attendance and included in-depth presentations on the Philippine regulatory environment from DICT Undersecretary Denis Villoriente and a detailed presentation of PLDT's FTTH roll out from Czar Lopez, Head of Technology Strategy and Transformation Office.

In a closing ceremony, it was announced that the next edition of the FTTH APAC Annual Conference will be held in Wuhan, China. This region of Central China has been dubbed China's optical valley. It is the centre for optical research and home to many of the country's optical technology leaders. The event promises to be a fascinating insight into the next steps for deep fiber deployment.

"The FTTH APAC Annual Conference and exhibition offers the most dedicated event regarding fiber in the APAC region."

General Manager, **Plumettaz Singapore**



Speakers included



Oscar A. Reyes, Jr.
Senior Vice President - Consumer
Business Market Development
PLDT & SMART



Gil B. Genio
Chief Technology and Information
Officer
& Chief Strategy Officer
Globe Telecom



Dennis Uy
CEO
Converge ICT



Gary McLaren
CTO and Co-owner
Hong Kong Broadband Network



Dave Ulmer
Group Head of Broadband &
Entertainment
XL Axiata



Keshav Nepal
CEO
WorldLink



Speakers included



Akteer UI Alam
 Chief Strategy Officer
Fiber@Home



Thomas Dragono
 Information & Policy Director
FiberStar



Czar Christopher S. Lopez
 Head of Technology Strategy and
 Transformation Office
PLDT



Denis F. Villorente
 Undersecretary
**Department of Information and
 Communication Technology**

“Thank you for the opportunity to learn the most comprehensive information on the digital revolution which is happening today.”

Network Manager, **Batangas CATV, Inc.**

“Gained insights on how other countries and operators have been able to overcome challenges and implement FTTH deployment.”

Product manager Head, **Radius Telecoms, Inc.**

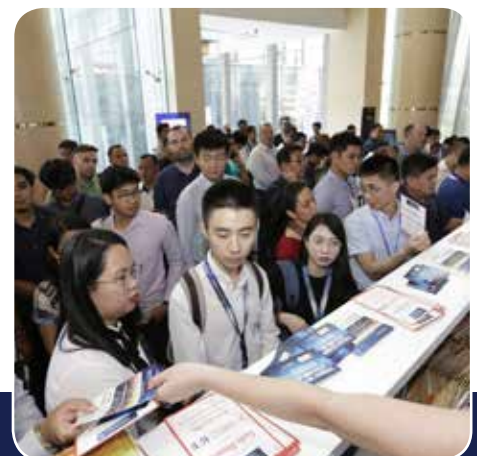


Companies in attendance included

ADN Telecom Limited
ASI Silica Machinery
Asian Vision Cable
AVSystem
Beautiful Cable TV Inc.
Binangonan Cable Tv Corp.
BKtel Communications GmbH
Brikks
British Chamber of Commerce
Cable Link & Holdings Corp.
Cabletronics Cable Systems Inc
Calapan Cable Center, Inc.
Calix
Camozzi Technopolymers Srl
Celcom Timur (Sabah) Sdn. Bhd.
Center for Development of Telematics (C-DOT)
Channell Pty Ltd
Cloudnet Cable & Telecom
CommScope
Condux International
Converge ICT
Corning
Cucumber Salad
CULASI CAVLE TV INC.
Cyient
Dasca Cable Services, INC.

Destiny Cable
Detecon Asia-Pacific Ltd
DICT
Diffraction Analysis
Discovery Cable TV Services
disruptive.asia
DSM Functional Materials
Dura-Line
Eastern Communications
EASY CABLE
EQT Partners Singapore Pre Ltd
EXFO inc.
EZECOMM / TELCOTECH
Fiber Cable Solution Technology Co.,Ltd.
Fiber@Home
Fibercom Telecoms
FIBERHOME
FiberPlanIT by Comsof
FiberStar
FICTAP
Fremco A/S
Frost and Sullivan
FTTH Council Asia-Pacific
Fujikura
Furukawa Electric Co., Ltd
Galaxy Cable Corporation

Global Technology Company
Globe Telecom
Go!Foton Corporation
Greenfield Development Corp.
GROUPE MARAIS
Hong Kong Broadband Network
Huawei
IDATE DigiWorld
Indonesia FTTH Association
InfiniVan, Inc.
InfoCom GmbH
Iskratel
Kabankalan Community Antenna Television (K-CAT)
Kalibo cable TV Net. Inc
Knet Co., Ltd.
LS Cable & System Ltd.
Luster
M.E.T. Cable Circuit Network Corp
Macalelon Cable
Manila Bulletin
Marstech
MGS Infrastructure
Microsoft
Mitsubishi Electric Corporation
MTN – Irancell



Companies in attendance included

National Grid Corporation of the Philippines
 NDC JSC
 Northstar Cable TV
 NTT East
 NTT West
 Ociusnet.Inc.
 Omantel
 Parasat Cable TV Inc.
 Pastels Inc IP Solutions
 PCC
 PCCW Global Limited
 Peninsula Cable
 Philippine Cable Television Association, Inc.
 (PCTA)
 Pilipino Cable Corporation - Naga
 Planet Cable Inc
 PLDT
 Plumettaz SA
 Pronet Systems Integrated Network Solution
 PT Communication Cable Systmes Indonesia
 PT Iforte Solusi Infotek
 PT Mega Akses Persada/ FiberStar
 PT Telekomunikasi Indonesia
 PT&T (Philippine Telegraph and Telephone)
 PT. Arthur Andersen Indonesia
 PT. Wavetek Integra Nusa

Puerto Princessa Cable TV
 RA Omega Cable TV Corporation
 Radius Telecoms, Inc.
 RCS&RDS
 Ricklee Enterprises, Inc.
 RISE Inc.
 Royal Cablevision Corporation
 Saudi Telecom Company (STC)
 SeaLight Technologies
 Shenzhen Fh-Net Optoelectronics Co.,ltd
 Sky Cable
 Skycom Communications Ltd
 Skyline Catv Industries, Inc.
 Soltech Infonet
 Solverum
 SONT Technologies Co., Ltd
 Source Telecommunications Inc.
 Sri Lanka Telecom
 Sterlite Technologies
 Streamtech Technologies
 Sumitomo Electric Industries, Ltd.
 Sunshine CATV
 Suntech
 Taguig City Mayor
 Taihan Fiberoptics Co. Ltd
 Tashi InfoComm Ltd

Tech Edge Consultants
 Telecom Asia
 Telecom Fiji Ltd.
 Telekom Malaysia Berhad
 Telular Corporation
 Tianyi Comheart Telecom Co., Ltd
 Trade Up International Inc. (Fujikura)
 Transtech Optelecom Science Holdings
 Limited, A Member of Futong Group
 Trends & Technologies, Inc
 Turk Telekom
 Universal Access and Systems Solutions
 Verdant Cable Network Inc
 VIAVI Solutions
 Warren & Brown Technologies Fiber Systems
 Corporation
 Wesfardell Cable
 WorldLink
 Wuhan Fiberhome International Technologies
 Phils. Inc
 Wuhan Yilut Technology Co., Ltd
 XL Axiata
 Xstra Group
 YOFC
 Yokogawa Test & Measurement Corporation

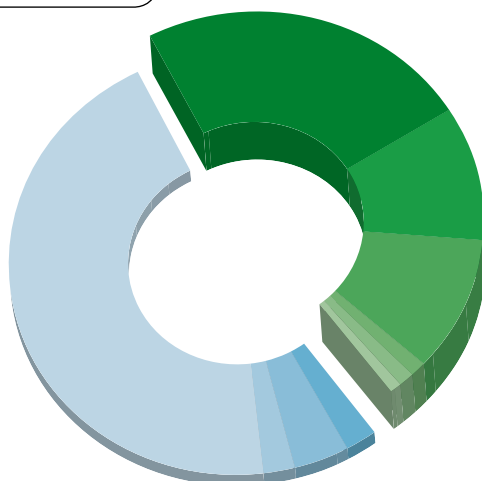


Audience Profile

The event attracted over 500 attendees came from 37 different countries, representing over 150 companies.

Companies that participate by sector

- 2% Financial advisors and analysts
- 4% Associations and trade bodies
- 2% Policy makers and regulators
- 43% Vendors

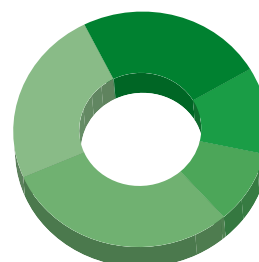


49% Buy side

- 23% Telcos
- 10% Internet service providers
- 10% Cable television companies
- 1% Utility companies
- 1% Property developers
- 1% Datacenter operators

Seniority of audience

- 24% C-level
- 12% Technical Directors
- 10% Commercial Directors
- 30% Technical Managers
- 24% Commercial Managers



Countries represented

Australia	Fiji	Italy	Romania	Turkey
Bangladesh	France	Japan	Saudi Arabia	United Kingdom
Belgium	Germany	Korea	Singapore	United States
Bhutan	Germany	Malaysia	Slovenia	Vietnam
Cambodia	Hong Kong	Myanmar	South Korea	
Canada	India	Nepal	Sri Lanka	
China	Indonesia	Philippines	Sweden	
Denmark	Iran	Poland	Thailand	

Talk to us about being part of the
14th FTTH Council Asia-Pacific Conference 2019



Agenda & Speaker Enquiries
Tom Willatt
 Portfolio Director

📞 +44 (0)20 7903 2260
 ✉️ tom.willatt@crugroup.com



Sponsorship & Exhibition Enquiries
Paul Terry
 Sponsorship & Exhibitions Manager

📞 +44 (0)20 7903 2131
 ✉️ paul.terry@crugroup.com